



**6)** Who are the main contacts for this project? Who has final approval? (Please list names, email addresses and phone numbers).

## **Current Website (If Applicable)**

**7)** Who do you currently host your website with?

**8)** Do you feel your current website promotes a favorable user experience?

**9)** What shortcomings exist on your current website, and which aspects would you like to keep?

**10)** Will the existing website content be used?

## **Your Customers/Users**

**11)** What types of people do you expect will visit your website most often? (i.e. age, industry, male/female, income, etc.)

**12)** How is your business currently perceived? Do you want to portray the same sort of image through your website?

## **Your New Site and the Competition**

**13)** The importance of first impressions cannot be underestimated. How should people describe your new site? (Some examples include prestigious, friendly, corporate, trustworthy, fun, innovative, bright, bold, calming, elegant, clean, sharp, minimal, or cutting edge.)

**14)** What colors and/or imagery convey the personality and tone of your business?

**15)** Do you already make use of a consistent color scheme?

**16)** Who is in charge of producing/editing your new site content?

**17)** Do you require professional copywriting services? If yes, how many pages?

**18)** Please list your main competitors. What do you like and dislike about your competitors websites?

**19)** Are there any particular websites that you like? Why? (e.g. specific page elements, colors, typography, photos, etc.)

**20)** Will your new website feature any video, music, or animated content?

**21)** Do you have photos ready for the new website or do we need to go and gather those?

**22)** How will you know if the site is a success? (e.g. 20% increase in sales, 70% of surveyed users expressing satisfaction, 30% reduction in time spent searching for info).

**23)** Outline any ideas you may have for your site.

**24)** Additional Comments: I've tried to keep this worksheet as general as possible, but every project is unique. Please add any extra information you think will be helpful.

Thank you for taking the time to fill out the worksheet. You can email this document to me at **[eric@visibilityinherit.com](mailto:eric@visibilityinherit.com)**